



*Winter 2023*

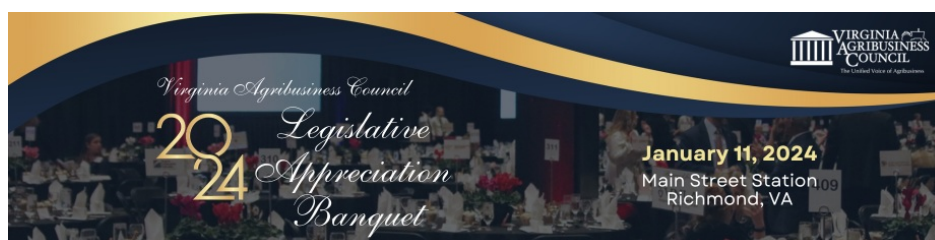


Click [HERE](#) to view photos from the 2023 Annual Meeting & Conference!

**VWA Regulation & Rules Round Up**  
***TTB Reporting Q&A***  
**TODAY! Monday, December 18th**  
**1:00 p.m.**

This is Part 2 TTB Reporting Regulation Round Up. Part 1 was a walk through of the most common entries and issues on the TTB report. Click [HERE](#) to view the recording from Part 1 and [HERE](#) to download the handouts if you choose to refresh yourself on content from the first session.

This is a free, virtual event for VWA members. Click [HERE](#) to register! The webinar will be recorded and available for VWA members.



More Information: <https://www.va-agribusiness.org/Banquet>

## 2024 Eastern Winery Exposition

Registration for the 2024 Eastern Winery Exposition is open.

Now in its 12th year, EWE returns to Syracuse as the largest winery and vineyard trade show held east of the Pacific states. You'll have the opportunity to meet with more than 200 exhibiting companies; attend workshop & conference sessions covering all aspects of the winery and vineyard business; network with 1,000+ other industry professionals; and attend the numerous social & networking events.

New in 2024: the License to Steal ® wine marketing conference is returning to EWE and will be presented as a Marketing track within the EWE Conference. That means all conference attendees can attend LTS Marketing sessions without needing to register for a separate pass and vice versa. WineAmerica's Jim Trezise and Michael Kaiser will be speaking at LTS. Visit <https://easternwineryexposition.com/> for the details.

---

### Ask the Expert - Important Role of Hybrid Wines in Virginia

Wednesday, January 17, 2024  
Oakencroft Winery  
1455 Oakencroft Circle  
Charlottesville, VA  
1:00 PM-3:00 PM

Join us for an in-person Ask the Expert panel discussion on the important role hybrid wines play in shaping the future landscape of the Virginia wine industry.



Space is limited so register today! Click [HERE](#) to RSVP!

---

### 2024 Governor's Cup Update:

**Record Number of Entries - 756 entries!!**

Preliminary Round of Judging - January 14-16, 2024

Final Round of Judging - January 28-30, 2024

Governor's Cup Gala - March 7, 2024 @ Main Street Station, Richmond  
(winery ticket sales will open in February after medals are announced)

#### VWA Upcoming Events:

*December 18, 2023: Regulation & Rules Round Up: TTB Reporting, via Zoom (Registration Required)*

*January 5, 2024: Legislative Committee Call (via Zoom)*

*January 17, 2024: Ask the Expert Session: Hybrids Oakencroft Winery, Charlottesville (Registration Required & Space is Limited!)*

*March 7, 2024: Governor's Cup Gala, Main Street Station, Richmond*

*March 19, 2024: Regional Meeting, Stone Tower Winery, Leesburg*



***It's Renewal Time...  
Membership Expires  
on 12/31/23!***

*Click [here](#) to pay  
your 2024  
membership dues to  
continue taking  
advantage of all  
benefits!*

*March 20, 2024: Regional Meeting, Fifty Third Winery, Louisa*

*April 10, 2024: Regional Meeting, Mountain & Vine Vineyard, Faber*

*April 24, 2024: Regional Meeting, Hickory Hill Vineyards, Moneta*



Join a Committee!

---

**Congratulations again to our 2023 VWA Award Recipients!**



**Senator T. Montgomery**  
**"Monty" Mason**  
*2023 Legislator of the Year*



**Anne Leigh Kerr**  
*2023 David King Advocate of the Year*



**Jay Youmans, MW**  
*2023 Gordon Murchie Lifetime Achievement*



**Fred Reno**  
*2023 Wine Person of the Year*

---



# Annual Meeting & Conference

A SPECIAL THANK YOU TO OUR

## SPONSORS

Breiner  
&  
Breiner



FARM CREDIT



VIRGINIA  
WINE



WINE & BEER  
SUPPLY

## EXHIBITORS

Aquino Baron  
ARTon Products  
Bird Control Group  
Double A Vineyards  
Enartis  
GHT Insurance  
GOfermentor  
Grand Cru Vision  
H&H Farm Machine  
Hantzmon Wiebel  
Herald Group  
Imbibe Solutions  
Iron Heart Canning

Kubota  
Manry Rawls  
Niagara Label Company  
OrderPort  
Prospero Equipment  
Scott Laboratories  
Trysk Print Solutions  
Vinyard Vantage & Manufact  
Virginia Wine Marketing  
Waterloo Container  
Williams Compliance  
Wine & Beer Supply



Virginia Wineries Association | 250 West Main Street | Charlottesville, VA 22902 US

[Unsubscribe](#) | [Update Profile](#) | [Constant Contact Data Notice](#)



Try email marketing for free today!